

2 Classes in 1

# Investigative Interviewing using Behavioral & Statement Analysis

**Location: Live Online**

**1pm - 5pm (ET)**

**28 August 2024**

***"...the best class that I have attended" -U.S. Department of Justice-***

Eliciting the truth is no longer a game of chance as this class offers a groundbreaking approach to identifying truth and deception. Established in 1998, our firm remains the first, and still the only firm, teaching Forensic Behavioral Analysis (FBA) and Forensic Statement Analysis (FSA) in one comprehensive class. This innovative combination not only reduces classroom time, but the seamless integration of these tools reduces investigation time while enhancing your ability to close cases. Crucially, it equips officers and investigators with the skills to secure legally admissible confessions through non-confrontational techniques. Using FBA you will learn to read the tell-tale signs of non-verbal body language, eye assessing queues, and normal baseline patterns. FSA is a proven scientific method to identify truth and deception in oral and written statements through the systematic analysis of each use/omission of words, phrases, content, and grammar. Studies show that the use of certain

pronouns (i.e. s/he, we, they) alone can solve 80% of your cases! FSA is so powerful, in many cases a person's own words can be easily transposed into numbers to identify a truthful, balanced statement. The new way to prepare for the interview is to first obtain the pure story in a written/oral statement. FSA will then highlight sensitive topic areas as these clues are given unknowingly by the interviewee and only visible to the trained interviewer. Then, during the interview, you will employ Behavioral Analysis to accurately read body language and non-verbal cues while avoiding those common mistakes. You will learn how to react to deceptive behavior by employing the 3 Strike Rule, the Verbal Lie Detector, and the Ultimate Power Question. You will identify the 16 Evasive Verbal Responses and ultimately obtain truthful information while you then join an elite class of distinguished interviewers!

## **Topics Include:**

- The 3 Elements of a Crime
- Avoiding Interview Pitfalls
- Open vs. Closed Ended Questions
- How to Establish Quality Rapport
- Recognizing the One True Lie
- Use of the Verbal Lie Detector
- The Cluster Rule
- R.P.M. and more!

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***"...a must attend course for any officer or investigator"***  
***-Maine State Police-***



Your trainer is Gary Aschenbach Jr, a 19 year Special Agent with the Department of Defense. He is a federal polygraph examiner & has conducted over 1,300 examinations & 700+ personnel interviews focused on national security, fraud, burglary, sex offenses, drugs, and financial crimes, to name a few. He is a certified instructor by the Maryland Police & Corrections Training Commission (MPCTC). As an adjunct instructor he has provided college level training and was published in Professional Investigator Magazine.

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